Request for Information

Daily Home-to-School, Field Trip, and Other Transportation Services for 4MATIV Technologies, Opportunity 180 and 15 Nevada Charter Schools Supported by State of Nevada Grant Program for Charter School Transportation

 Futuro Academy / Nevada Prep / Discovery Charter Hillpointe / Discovery Charter Sandhill Nevada Rise / Explore Academy / Southern Nevada Trades HS (SNTHS)
Young Women's Leadership Academy (YWLA) / Battleborn Academy / Pilot Ed: Cactus Park Sage Collegiate / Democracy Prep Academy (DPAC) / Eagle Charter School Founders Classical Academy / Teach Las Vegas

Notice to Parties

Request for Information ("RFI") forms may be obtained by email from carl@4mativ.org on or after 12:00 PM, Pacific Time (CT), Monday, December 11th, 2023. Responses to the RFI shall be submitted via email in PDF form to <u>carl@4mativ.org</u> and shall include the subject line: "Response to RFI for Nevada Charter Schools – [RESPONDENT NAME]"

<u>Responses will be received at the above email address until 11:59 PM, January 19th,</u> <u>2024</u>. Late responses received after the deadline will not be considered. Faxed or hard-copy mailed proposals will <u>not be considered.</u> Carl Allen [carl@4mativ.org] is the official contact for all correspondence, inquiries, and submissions related to this RFI.

RFI PROCESS AND INFORMATION GATHERING SCHEDULE

RFI Documents Available:		Monday, December 11th, 2023						
Information Session (Virtual Ev	ent - Optional)	Friday, December 15th, 2023 - 1PM PT						
https://us06web.zoom.us/j/2758490193?omn=89150718066								
RFI Questions Due:		Tuesday, January 9th, 2024						
Responses Sent to ALL Interested Parties:		Friday, January 12th, 2024						
RFI Response Due Date:		Friday, January 19th, 2024						
Review & Analysis Period [TENTATIVE]:		Until Thursday, February 1st, 2024						
Post-Information Review:	Details on potential	contract negotiations and service initiation						

eview: Details on potential contract negotiations and service initiation will be determined based on the gathered information. The commencement of services, if any, could be as early as spring of SY23-24 or could also align with the SY24-25 school year.

Interested parties are invited to submit a technical response (including all required forms) and a pricing outline addressing transportation services for one or more of The Schools. Respondents may provide information on transportation services for a range of service options, including various start dates as capacity allows. Multiple pricing outlines may be included if the financial information varies based on different service combinations or proposed schedule adjustments to support schools being served in combination.

All participants will bear their own costs associated with the preparation of their responses. Neither The Schools, Opportunity 180 nor 4MATIV will be responsible for these costs. The Schools and 4MATIV will evaluate the information received to assess the feasibility and merit of potential proposals. There is no obligation to enter into a contract based on the responses received through this RFI.

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RFI Reference Number: 4M-00457a

1. Introduction

4MATIV Technologies, Inc. ("4MATIV") and Opportunity 180 in partnership with 15 Nevada Charter Schools, seek to gather information regarding potential yellow bus and large van transportation service providers. This Request for Information (RFI) is issued pursuant to the new State Grant Program for Charter School Transportation providing \$14M in funding over two years for Nevada charter schools and with critical school partners Opportunity 180 and 4MATIV Technologies. The majority of participating schools in this RFI have already been awarded the maximum allowable funds for SY23-24 and will work to secure a second round of funding for SY24-25, pending their ability to secure and launch services with a vendor partner. The purpose of this RFI is to collect detailed information from experienced transportation service providers to assess available near-term solutions for daily home-to-school transport, field trips, and other related transportation needs for Nevada Charter schools both individually and operating as a cohesive network of stacked and coordinated routes where possible. Participating schools have an urgent need for support this school year (23-24) and for a partnership that would extend through SY24-25 and potentially beyond. The approximate number of bus routes needed is 30 and the target number of students served is just under 2,000.

2. Background Information

This initiative arises from the growing need to provide reliable, safe, and efficient transportation for students attending the participating charter schools, including but not limited to the schools listed here. To date, charter schools receive little additional funding from the state to support transportation and so very few are able to do so. Meanwhile, families attending these schools have myriad barriers to access their innovative programs and desperately need transportation support. Up to \$7 million in dedicated funds for charter school transportation was made available for the 2023-24 school year, with an additional \$7 million available the following year. The money was allocated to charter schools through Assembly Bill 400, an omnibus education bill sponsored by Gov. Joe Lombardo. The state's charter school authority (SPCSA) was charged with administering the grant program and enlisted partners Opportunity 180 and 4MATIV Technologies to provide technical assistance to prospective schools, and to help bring in and support new vendors and supply options to serve the grantees. The ultimate goal of the partnership across the participating schools,

Opportunity 180 and 4MATIV is to demonstrate how provision of transportation ensures equitable access to students and ultimately improves key outcomes like a reduction in chronic absenteeism – and ultimately to secure and grow long term funding for these critical transportation programs.

4MATIV and Opportunity 180 will be working closely with any vendors providing services that may be negotiated after this RFI and providing additional support, including but not limited to: direct funding for driver/staff recruiting efforts, system building activities to enhance network efficiency (e.g. supporting schools in efforts to align bell times or work collaboratively on shared routes, etc...), providing analytical, data, and other operational support to schools to ease in start-up / launch and ensure ongoing success.

3. Objectives of the RFI

The primary objective of this RFI is to understand national and regional qualified vendor's capabilities, interest, and potential offerings to serve these Nevada charter schools in the near term, and to be strong long-term partners as charter school transportation grows and is solidified in the state of Nevada. This process is intended to inform future near-term direct negotiations for services that could commence as early as spring of the current SY23-24 school year (with already awarded grant dollars) and for the full school year 2024-2025 and beyond. The information collected will guide the decision-making process regarding vendor selection, budgeting, and strategic planning.

4. Information Requested

Respondents are requested to provide the following information:

- **Company Profile**: Brief overview of the company, including years in operation, core competencies, and previous experience in providing similar services.
- Fleet Information: Details of potential fleet size that could be brought to bear to serve these Nevada schools, type of vehicles, maintenance protocols, and any special features or technologies that enhance service delivery.
- **Pricing Structure**: Outline of pricing models, including volume discounts or special pricing for longer terms, also details of pricing for stand-alone vs. stacked routes.
- **Safety and Compliance**: Description of safety measures, training programs for staff, and adherence to state and federal transportation regulations.
- **Innovation and Technology**: Information on any innovative practices or technological solutions that distinguish your services.
- **Availability**: Proposed start dates and flexibility in scaling services to meet varying demands in the spring of SY23-24 and for the beginning of the SY24-25 school year.

5. Submission Guidelines

Responses to this RFI should be formatted as a PDF and submitted via email to Carl Allen at carl@4mativ.org. The subject line of the email should read "Response to 4MATIV RFI for Nevada Charter Schools – [Your Company Name]." Responses must be received no later than 11:59 PM, Pacific Time, on January 19th, 2024. Late submissions will not be considered.

6. RFI Process and Timeline

- RFI Release Date: Monday, December 11th, 2023
- Information Session (Optional): Friday, December 15th, 2023 1 PM PT. Link: https://us06web.zoom.us/j/2758490193?omn=89150718066
- Questions Submission Deadline: Tuesday, January 9th, 2024
- Responses to Questions Released: Friday, January 12th, 2024
- RFI Response Due Date: Friday, January 19th, 2024
- Review and Analysis Period: Until Thursday, February 1st, 2024

7. Terms and Conditions

This RFI is for informational purposes only and does not constitute a solicitation or offer. Respondents are responsible for all costs associated with responding to this RFI. Responses to this RFI will be treated as confidential and will only be used for the purpose of gathering information to improve decision-making.

8. Contact Information

All correspondence, inquiries, and submissions related to this RFI should be directed to:

Carl Allen Email: carl@4mativ.org Phone: 763-242-2510

9. Attachments/Annexes

Attached are a set of summary data for schools participating in this RFI process. The scope of potential work negotiated after this RFI is not limited to the schools listed here, and the schools also expect that after permanent state funding is secured they will be able to significantly expand their transportation programs.

Example Data includes:

- Sample / Subset of anonymized student grades, addresses to visualize the spread of students
- School addresses & bell times (including desired (or tolerable) pickup and drop-off time windows)
- # Planned / desired routes and targeted # students served

School	Address	# Students to Route	Target # Routes	Tier	Earliest Possible AM Drop- Off	Target AM Drop- Off	Last "On- Time" AM Drop-off	Earliest PM Pickup	Target PM Pickup	Latest Possible PM Pick-up	Special / early days	Bell Time Notes
Futuro Academy	920 N Lamb Blvd, Las Vegas, NV 89110	180	3	Tier 1	7:50 AM	8:00 AM	8:15 AM	3:00 PM	3:00 PM	3:10 PM		Willing to go earlier
Nevada Prep	1780 Betty Ln, Las Vegas, NV 89156	120	2	Tier 1	7:30 AM	7:45 AM	8:00 AM	3:30 PM	3:30 PM	3:30 PM		
Discovery Charter Hillpointe	8941 Hillpointe Rd. Las Vegas, NV 89134	60	1	Tier 1	7:00 AM	7:30 AM	7:30 AM	2:45 PM	3:15 PM	3:15 PM	Fridays 11:30 AM	
Discovery Charter Sandhill	4801 S. Sandhill Rd. Las Vegas, NV 89121	50	1	Tier 1	7:00 AM	7:30 AM	7:30 AM	2:45 PM	3:15 PM	3:15 PM	Fridays 11:30 AM	
Nevada Rise	2525 Emerson Ave, Las Vegas, NV 89121	120	2	Tier 1	7:40 AM	8:00	8:10 AM	3:15 PM	3:30 PM	3:45 PM		
Explore Academy	3551 Ferrell St, North Las Vegas, NV 89032	280	4	Tier 1	7:30 AM	7:45 AM	8:00 AM	3:00 PM	3:00 PM	3:15 PM	Fridays 12:30 PM	
Southern Nevada Trades HS (SNTHS)	1580 Bledsoe Ln., Las Vegas, NV 89110	60	1	Tier 2	8:00	8:00	8:30	3:10	3:10	3:10	12:40 dismissal on Fridays	
Young Women's Leadership Academy (YWLA)	3415 S Mojave Rd, Las Vegas, NV 89121	60	1	Tier 1 (AM) / Tier 2 (PM)	7:00 AM	7:15 AM	7:30 AM	3:30 PM	3:30 PM	3:45 PM	Fridays 11:30 AM	
Battleborn Academy	2101 E Owens Ave, Las Vegas, NV 89101	140	2	Tier 2	8:00 AM	8:10 AM	8:25 AM	3:30 PM	3:35 PM	3:45 PM	Wednesdays at 1:00 PM	Also wants late bus
Pilot Ed: Cactus Park	3115 Las Vegas Blvd N, Las Vegas, NV 89115	140	2	Tier 2 (AM) / Tier 1 (PM)	8:15 AM	8:25 AM	8:30 AM	2:40 PM	2:45 PM	3:10 PM	Wednesdays 1:40 PM	
Sage Collegiate	4100 W Charleston Blvd, Las Vegas, NV 89107	120	2	Tier 2	8:30 AM	8:45 AM	8:45 AM	4:30 PM	4:45 PM	4:45 PM		
Democracy Prep Academy (DPAC)	1201 W Lake Mead Blvd, Las Vegas, NV 89106	120	2	Tier 2	8:30 AM	8:45 AM	8:45 AM	3:30 PM	3:35 PM	3:45 PM		
Eagle Charter School	2025 E Sahara Ave, Las Vegas, NV 89104	60	1	TBD	TBD	TBD	TBD	TBD	TBD	TBD		Flexible on hours
Founders Classical Academy	5730 W Alexander Rd, Las Vegas, NV 89130	240	4	Tier 1	6:45 AM	6:45 AM	7:00 AM	1:55 PM	2:00 PM	2:00 PM		
Teach Las Vegas	4660 N Rancho Dr, Las Vegas, NV 89130	120	2	Tier 1	7:20 AM	7:30 AM	7:40 AM	2:35 PM	2:40 PM	2:50 PM		

